

Alameda County Health Care for the Homeless
HEALTH CARE SERVICES AGENCY

ACHCH Commission Meeting
ACHCH Contracts
January 20, 2017

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Presentation Overview

- ▶ ACHCH Contracts
- ▶ Contracts Monitoring Process
- ▶ Procurement Process

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Overview of Contracts

- ▶ La Clinica de la Raza
- ▶ On Site Dental Care Foundation
- ▶ Tri-City Health Center
- ▶ Roots Community Health Center
- ▶ East Bay Community Recovery Project
- ▶ LifeLong Medical Care

La Clinica de la Raza

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| <ul style="list-style-type: none"> - <u>Scope of work:</u> <ul style="list-style-type: none"> - Provides comprehensive dental health care services including phase I and phase II treatments - Provides specialty services including full dentures, partial dentures, and crowns | <ul style="list-style-type: none"> - <u>Deliverables</u> <ul style="list-style-type: none"> - Serves about 96 clients annually - Approx. 960 visits - Services provided in block sessions; 240 blocks/year (3 visits per block) |
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Contract Period: January - December 2017

Funding Level: \$127,363

On Site Dental Care Foundation

- Scope of work:
 - Provides mobile comprehensive dental health care services including phase I and phase II treatments
 - Provides specialty and prosthetic services including full dentures, partial dentures, bridges, and crowns
- Deliverables
 - Serves about 162 clients annually
 - Approx. 1,000 visits
 - Services provided in block sessions; 50 blocks/year (20 visits per block)

Contract Period: November 2014 – October 2018
Funding Level: \$260, 896

Tri-City Health Center

- Scope of work:
 - Provides street medicine and outreach services, including face-to-face provider visits 20 hours/week
 - Provides counseling services (MI, PST, etc.)
 - Operates a primary care stable site clinic
- Deliverables
 - Street Outreach:
 - At least 1,850 outreach encounters per year within 20 unique encampments
 - Integrated Health Care:
 - 226 unique patients resulting in at least 1,700 visits
 - Health Navigation
 - 60% of patients connected to PCMH
 - 70% connected to behavioral health, social health and/or housing assistance services

Contract Period: October 2015 – September 2018
Funding Level: \$600,000

Roots Community Health Center

- Scope of work:
 - Provides street medicine and outreach services, including face-to-face provider visits 20 hours/week
 - Provides counseling services (MI, PST, etc.)
 - Provides care coordination to integrate primary and behavioral health services
 - Provides housing navigation
 - Operates a primary care stable site clinic
- Deliverables
 - Outreach & Integrated Health Care:
 - 230 unique clients served resulting in 1,100 visits
 - Health Navigation
 - 60% of patients connected to PCMH
 - Connects at least 20% of patients to housing navigation services

Contract Period: May 2015 – April 2019

Funding Level: \$1,193,208

East Bay Community Recovery Project

- Scope of work:
 - Connects clients to substance use and mental health facilities; primary health care services
 - Harm reduction integrated into outreach
 - One-on-one meetings with clients, establishes case management plan
- Deliverables
 - Client Engagement & Outreach
 - 70 clients served/year
 - 1,000 harm reduction kits distributed
 - Outreach to 15 sites
 - Primary Care Services
 - 50 clients connected to primary health care services
 - Case Management
 - 70 clients provided case management services
 - Housing Navigation
 - 50 clients provided housing navigation services

Contract Period: January 2017 – December 2019

Funding Level: \$450,000

LifeLong Medical Care

- Scope of work:
 - Operates the Trust Health Center to improve access to integrated primary care and behavioral health services
 - Develops treatment approaches to reduce utilization of emergency, inpatient, and crisis health care services
 - Promote health and well-being through partnerships and collaborations with other CBOs
- Deliverables
 - Serve 1,500 eligible individuals over the 3 year contract period

Contract Period: April 2015- March 2018

Funding Level: \$2,700,000

Contracts Monitoring Process

- ▶ Contractors submit reporting materials by the 15th of each month or the 15th of the month following the end of each quarter. Types of reports provided include:
 - Invoices and financial statements
 - Utilization reports and referral logs
 - Narrative progress reports
- ▶ All data is reviewed prior to submission of invoice to finance to ensure progress toward contract deliverables
- ▶ Data dashboards are created and presented to internal stakeholders

Procurement Process

- ▶ Based on program need, ACHCH determines funding level for each contracted service
- ▶ Based on this funding level, County procurement guidelines are followed to select the Contractor best qualified to provide the service.
 - <\$100,000 → Informal RFP/RFQ
 - >\$100,00 → Formal RFP
- ▶ Informal RFP/RFQ's
 - Those over \$25,000 follow the Request for Quotations process and Board of Supervisors Approval
 - Those under \$25,000 do not require Board of Supervisors approval
- ▶ Formal RFP's
 - This requires the release of the RFP which specifies Contractor minimum qualifications, scope of work to propose and answers to additional program questions.
 - A County Selection Committee is appointed to review bid proposals if they are received by the specified due date. A vendor interview may be required.
 - When selected, the Contractor works with the program for negotiations
 - Once contract is agreed upon, it is taken to the Board of Supervisors for approval.

Questions?