

Alameda County Health Care for the Homeless Commission

Finance and Budget Sub-Committee Meeting
1404 Franklin St, Suite 200, Oakland, CA 94612
July 7, 2023
9:30am – 11:00am

Microsoft Teams meeting

[Click here to join the meeting](#)

Meeting ID: 293 795 139 650

Passcode: uHUFiZ

[+1 415-915-3950](tel:+14159153950),[183374331#](tel:+183374331) United States, San Francisco

[\(888\) 715-8170](tel:+18887158170),[183374331#](tel:+183374331) United States (Toll-free)

Phone Conference ID: 183 374 331#

Agenda

Invited: Lynette Lee, Gregory Kats, Lois Bailey Lindsey, Lucy Kasdin, Luella Penserga, David Modersbach, Deidra Perry, Terri Moore, Alex Martin, Qinglin (Candice) Wu.

1. Review Minutes, Agenda	Deidra Perry, Luella Penserga
2. ACHCH Budget – Brief Overview	Deidra Perry, Luella Penserga
3. HRSA Base Grant Spend Down & Rollover Report	Alex Martin, HCSA
4. HRSA COVID Funding Update	David Modersbach
5. 2024-2026 HRSA Services Area Competition Budget and Contracts	David Modersbach
6. Future Agenda Items & Next Meeting a. Next Finance Meeting: October 6, 2023	David Modersbach

**Alameda County Health Care for the Homeless Commission
Committee Report**

Committee:

- Executive:** Oversees Commission structure organized and moving; provides strategic guidance to staff. Meets monthly.
- Clinical Quality:** Recommends clinical measures to the full Commission; informs medical, dental, mental health, SUD programming. Meets quarterly.
- Budget and Finance:** Monitors HRSA grant budget vs actuals; recommends budgetary actions to the full Commission. Meets quarterly.

Commissioner liaison to the full Commission: Lois Bailey Lindsey	
Last meeting date: January 6, 2023	Current meeting date: April 7, 2023
Commissioners in attendance: Gregory Kats, Lois Bailey Lindsey	
ACHCH staff in attendance: David Modersbach, Alex Martin, Luella Penserga, Gil Palas, Qinglin Wu	
Absent: Commissioner Lynette Lee	

1. Items discussed:

- a. The group reviewed the agenda
- b. ACHCH Budget – Brief Overview
- c. GY 2022 HRSA Base Grant Spend Down & Rollover Report
- d. ACHCH Health Center UDS Contract/Staffing/Finance Overview CY2022
- e. HRSA COVID Funding Update
- f. ACHCH 2024-2026 HRSA Services Area Competition timeline

2. Informational item(s) to report to the full Commission:

- a. ACHCH is currently interviewing internal candidates to fill the vacant ACHCH Program Finance Manager position, formerly held by Janice Edwards who transferred to a different program in Oct. 2022.
- b. Luella Penserga presented the ACHCH Financial Report, which included a budget overview and expenditure information. The budget showed a significant increase due to one-time ARPA money, and the intra-fund transfer reflected an agreement between the County department and ACHCH,

mainly MHSA and SAMHSA funds from Alameda County Behavioral Health Services (ACBH) to support the Trust Clinic and associated street health services.

Commissioner Kats inquired about the budget amount of special department expenses. Alex Martin responded that this included administrative costs and staff salaries and benefits allocation.

Commissioner Bailey-Lindsey asked about the unknown expenses under Non-Discretionary Services. Alex Martin clarified that it referred to the space rental expenses associated with the building number.

David Modersbach mentioned that ACHCH had additional funding in the past years, which will soon end, and a budget issue may arise once fully staffed.

Commissioner Kats inquired about the long-term sustainability of the funding. Luella answered ensuring that staff are covered by ongoing revenue, and there are increased options to bill Medi-Cal for services. David mentioned that ACHCH had submitted two grant proposals in the past month to increase revenue.

- c. GY 2022 HRSA Base Grant Spend Down & Rollover Report.
- d. David Modersbach reported on the ACHCH Health Center UDS Contract/Staffing/Finance Overview. The first-year revenue was reported more than the cost. The charges to cost ratio was much lower than other health centers. ACHCH is getting closer to finding a more accurate way to track the cost and utilize revenue sources, which will help drive the future program.
- e. David Modersbach reported on the HRSA COVID Funding Update. There are three sources of COVID funding: American Rescue Plan act (ARPA) Health Center funding, ARPA Capital Improvement, and Expand Vaccination. ACHCH has received an extension to spend down the \$2.8 million ARPA fund until the end of September 2023. ACHCH is working with ACPHD to support further COVID vaccine pop-up activities at specified homeless shelters. Additional funds have been directed towards ACHCH nursing staff costs.

Commissioner Bailey-Lindsey inquired about how the topics discussed would be reflected in the strategic plan. Luella responded that Facente consulting would be meeting with the committee to gather opinions, and ACHCH would conduct the budget and resource analysis for the sustainability.

- f. David Modersbach reviewed the ACHCH 2024-2026 HRSA Services Area Competition timeline. The first draft of the budget, revenue projections, staffing, and contracts will be reviewed at the July meeting.

- 3. Action(s) recommended by the Committee for discussion/action by the full Commission at the next meeting:

ACHCH will request approval to contract Street Health services for Zone 11 (North/West Oakland). ACHCH staff currently serve Zone 11; the team will be focusing more on isolated individuals who are not necessarily associated with encampments. Recommend approving the award of contracts to Lifelong Medical in the North Oakland area.

		2021 - 22	Adopted	Budget	2022 - 23	Actual YTD
		Actuals	Budget	Adjustment	Adopted Adjusted Budget	as of 06/23/2023
Appropriation						
Salaries and Employee Benefits						
600001	Salaries & Wages	2,958,486	3,339,423	364,547	3,703,970	2,714,534
600004	Salary & wage-Intermittent	210,730	0		0	151,527
600101	Overtime	4,743	0		0	9,756
600104	Overtime-Intermittent	1,408	0		0	1,648
600201	Retire Tier 1 Contrib		85,397		85,397	
600301	Retire Tier 2 Contrib	166,116	563,145		563,145	154,916
600321	Retire Tier 4 Contributions	456,243	158,890		158,890	429,458
600401	Social Security Contrib	170,409	185,943		185,943	157,805
600404	SS Contrib-Intermittent	12,834	0		0	9,454
600501	HI Tax Contrib	42,706	48,420		48,420	39,851
600504	HI Tax-Intermittent	3,002	0		0	2,211
600601	Hlth Ins Contrib	331,071	293,688		293,688	353,747
600604	Hlth Ins-Intermittent	17,303	0		0	18,964
600701	Dental Hlth Ins Contrib	19,086	40,518		40,518	20,254
600704	Dental Ins-Intermittent	1,090	0		0	1,229
600801	Other Employee Benefits	6,885	39,494		39,494	49,390
601101	SDI Contrib	15,106	16,467		16,467	12,275
601104	SDI-Intermittent	1,178	0		0	776
601301	Cafeteria Benefit Allowance	57,608	0		0	54,827
	Total Salaries and Employee Benefits	4,476,003	4,771,385	364,547	5,135,932	4,182,621
Discretionary Services and Supplies						
610023	Util-Cell Phones	19,242	25,000	7,502	32,502	23,900
610074	Eq Rent & Lease-Copier	7,406	15,000	470	15,470	5,309
610101	Rent & Lease-Space	31,639	0	56,993	56,993	56,993
610141	R & M-Equipment	40,606	30,000		30,000	28,867
610191	Transportation	75	2,500		2,500	76
610193	Mileage	4,644	2,500		2,500	2,667
610201	Travel	5,123	35,000		35,000	6,546
610211	Training	22,115	30,000		30,000	56,305
610251	Security Services	461	5,000	4,646	9,646	12,168
610261	Prof & Specialized Svcs	119,567	620,936	178,503	799,439	682,816
610266	Prof-Courier Service	0	0	200	200	237
610269	Prof-Fingerprinting Svcs	81	300		300	
610311	Adm & Financial Svcs	190,000	190,000		190,000	190,000
610321	Temporary Services	39,162	0		0	30,182
610341	CBO Contracts	3,966,862	3,792,817	602,438	4,395,255	4,360,177
610351	Memberships & Dues	5,523	6,500		6,500	7,280
610441	Interdepartmental Charges	75,469	397,000		397,000	137,640
610461	Spcl Departmental Exp	2,693	2,407,492	(8,659)	2,398,833	4,575
610464	Spcl Exp-Incentives	25,877	30,000	326	30,326	18,793
620031	Food	1,028	4,600	1,231	5,831	2,151
620041	Office Expense	38,869	85,401	6,795	92,196	39,463
620051	Ofc Exp-Office Supplies	2,101	15,000	14,183	29,183	688
620054	Ofc Supplies-Outside Printing	4,858	15,000	2,396	17,396	2,089
620196	Supplies-Water	42,391	62,500	32,609	95,109	39,827
620201	Noncapitalized Fixed Assets	637	15,000	1,377	16,377	62,706
620251	Noncap Assets-PC Peripherals	0	0		0	3,210
620271	Noncap Assets-Software	0	0		0	1,164
	Total Discretionary Services and Supplies	4,646,429	7,787,546	901,011	8,688,557	5,775,831
Non-Discretionary Services						
630021	Communications	6,775	0		0	6,708
630041	Motor Vehicle Transp	38,125	0		0	37,915
630051	BMD Space Rental		774,800		774,800	
630051-04645	Space Rental	339,629	0		0	238,795
630051-04690	Space Rental	875	0		0	
630051-04770	Space Rental	170,239	0		0	146,122
630051-17163	Space Rental	258	0		0	
630061	Info Technology Svcs	175,836	0	8,885	8,885	54,179
	Total Non-Discretionary Services	731,737	774,800	8,885	783,685	483,720
Other Charges						
640027	Client Allow-Pharmaceuticals	0	0	0	0	14,117
	Total Other Charges	0	0	0	0	14,117
Intra-Fund Transfers						
660001	S&EB Transfers	(1,892,608)	(4,207,772)		(4,207,772)	(1,355,018)
660011	Interdept Services Rendered	(1,448,102)	(1,240,422)	(99,975)	(1,340,397)	(616,519)
	Total Intra-Fund Transfers	(3,340,710)	(5,448,194)	(99,975)	(5,548,169)	(1,971,537)
Other Financing Uses						
670011	Operating Transfers-Out	108,951	0	0	0	0
	Total Other Financing Uses	108,951	0	0	0	0
	Total Appropriation	6,622,411	7,885,537	1,174,468	9,060,005	8,484,752
Revenue						
Aid from Governmental Agencies - State						
454900	Miscellaneous State Aid	0	0	(30,000)	(30,000)	0
	Total Aid from Governmental Agencies - State	0	0	(30,000)	(30,000)	0
Aid from Governmental Agencies - Federal						
456110	Federal Health Administration	0	0	(364,547)	(364,547)	
456120	Federal Health Programs	(4,668,146)	(6,517,975)	(415,500)	(6,933,475)	(5,285,526)
	Total Aid from Governmental Agencies - Federal	(4,668,146)	(6,517,975)	(780,047)	(7,298,022)	(5,285,526)
Charges for Current Services						
469990	Other Charges for Current Svcs	0	0	0	0	(71,829)
	Total Charges for Current Services	0	0	0	0	(71,829)
Other Revenue						
479990	Other Revenue	(17,251)	(25,000)		(25,000)	(236,288)
479993	Tobacco Health Care Initiative	(266,702)	0		0	
	Total Other Revenue	(283,953)	(25,000)	0	(25,000)	(236,288)
Other Financing Services						
485110	Operating Transfers-In	0	0	0	0	(19)
	Total Other Financing Services	0	0	0	0	(19)
	Total Revenue	(4,952,099)	(6,542,975)	(810,047)	(7,353,022)	(5,593,662)
	Net County Cost	1,670,311	1,342,562	364,421	1,706,983	2,891,090



ALAMEDA COUNTY HEALTH CARE FOR THE HOMELESS

1404 Franklin Street, Suite 200

Oakland, CA 94612

TEL (510) 891-8950

FAX (510) 832-2139

www.achch.org

3. HRSA Base Grant Spend Down & Rollover Report	HRSA Base Grant Spend Down & Rollover Report
4. HRSA COVID Funding Update	HRSA COVID Funding Update

The above presentations will be made available during our Friday July 7 HCH Commission Budget and Finance Committee Meeting and then posted on our public website.

ACHCH Health Center 2024 HRSA Services Area Competition

ACHCH Health Center and Program Budget, Staffing, Contracts and Revenue Review

Alameda County Health Care for the Homeless Commission
Budget and Finance Committee
July 7, 2023

David Modersbach, Grants Manager
Deidra Perry, Finance Manager
Alexander Martin, HCSA Finance

HRSA SAC Submission

- ▶ **Grant Period:** Jan 2024 – Dec 2026 (three years)
- ▶ **Budget Period:** Jan – Dec 20234; 1st Year of 2024-2026 Grant Period.
- ▶ Recommended Federal award for 2024 is: **\$4,552,466**
- ▶ HCH Budget & Finance Committee Review 7/7/23
 - 2024 Budget
 - Staffing Plan
 - Form 3: Income Analysis Health Center-wide Revenue Projections
 - List of Planned Contract
- ▶ HCH Commission Review on **Friday, July 21**
 - Budget, Staffing Plan, Income Analysis, Contracts
 - Program Narrative
- ▶ SAC submission to HRSA will be **Wednesday July 26.**

ACHCH Health Center GY24 Budget

Federal HCH Grant	MHSA/MHBG State Funding (administered by ACBH)	“County” Funding	MAA/Unapplied Receipts Funds	Other Federal Funds	Additional Costs/revenue reported by ACHCH Subawardees
13.7 FTE (\$2.2M) 14 Contracts (\$2.1M) Operations (\$403K)	TRUST Clinic (\$786K) 12FTE (\$2.6M), 3 Contracts	<ul style="list-style-type: none"> •Operations (\$1M) Net County Costs •StreetHealth Contracts TBA (\$1.9M) •OHCC funding (\$830K) (1 FTE + Med Respite) •Measure A (\$278K) •Medical (abortion) portion of HCH S&EBs (\$118K) <p>12 Contracts (\$3.2M)</p> <p>3.5FTE HCH “funding gap” (\$537K) + 1.0FTE</p> <p>Est \$5.3M</p>	<ul style="list-style-type: none"> •State MediCal Administrative Activities funds (est \$480K) •Unapplied Receipts (\$500K) <p>2.75FTE HCH</p> <p>Est \$506K Increase \$200K</p>	<p>No More ARPA funds.</p> <p>Additional HRSA PCHP (\$45k) and Capital (\$284K) funds</p> <p>Est \$329K Decrease \$600K</p>	<p>Represents non-ACHCH contracted costs and revenue reported by subrecipient AHS and subawardees LLMC, TVHC, etc</p> <p>Est \$15.8M (increase \$2M)</p>

Total ACHCH Program Budget GY2024: **\$13.8M (reduce \$2M)**

Total ACHCH Health Center Budget GY2024: **\$29.4M (reduce \$1M)**

HCH Program vs. Health Center Budget:

Key Category	Program Budget 2024	Health Center Budget 2024
Scope of Budget	<i>County Program</i>	<i>County Program + AHS + Subawardees, contractors</i>
FTE	38 FTE	114 FTE (est)
Total Budget (\$)	\$13,784,505	\$29,357,469
- Federal Base Award	\$4,552,466	\$4,552,466
- Non Federal Fund	Est \$9,221,382	\$24,795,347

ACHCH Program Budget GY24

Program Budget (Federal and non-Federal)				
Key Category	2023	2024	2024 (HRSA Grant Only)	Key Note
FTE	37 FTE	33 FTE	13.7FTE (17.7)	<i>Drop in COVID temp staff</i>
Total Budget	\$15,425,396	\$13,784,505	\$4,552,466	<i>Decrease in Street Health, med respite, COVID funding</i>
- Fed Fund	\$4,552,466	\$4,881,966	\$4,552,466	<i>Includes HRSA base award, PCHP and capital funding</i>
- Non-Fed Fund	\$10,872,930	\$8,891,882		<i>No more ARPA funding, decrease in contracts</i>
- Salary & Benefits	\$6.2M	\$6.3M	\$2,197,625 (\$537,469)	<i>Budgeted at no vacancies and top of salary/benefit range; no COVID temp staff</i>
- Travel	\$20,000	\$20,000	\$20,000	<i>12 staff conference, mileage</i>
- Supplies	\$110,000	\$68,000	\$57,500	<i>No COVID funding – bottled water?</i>
- Contractual	\$7,390,347	\$6,014,777	\$2,079,316	<i>Reduction in Street Health and COVID-funded contract amounts</i>
- Other	\$1,389,505	\$1,356,800	\$325,800	<i>Office expenses, ALCO support costs</i>
- Indirect Cost	\$0	\$0	\$0	<i>ACHCH does not report Indirect Costs</i>

ACHCH Staffing GY24

Admin, Fiscal and Contracts

- **Lucy Kasdin LCSW** - Program Director
- **Luella Penserga** - Deputy Director
- **Lillawa Willie** -- EHR and Data
- **David Modersbach** - Grants Manager
- **Deidra Perry** - Finance Mgr
- **Stacey Perry** - Operations Mgr
- **Terri Moore** - Contracts Mgr
- **Casey Zirbel** - QI Program
- **Kathryn Barron** - Admin Assistant
- **Qinglin Candace Wu** - Admin Assistant
- **Karen Tuttle** - Specialist Clerk I
- HCSA Support FTE

Direct Patient Care Services

- **Aislinn Bird MD** - Integrated Care Dir
- **Amy Garlin MD** - Primary Care MD
- **Ted Aames PhD** - Street Health Mgr
- VACANT - Senior Clinical Pharmacist
- VACANT - Nursing Services Mgr
- **Diane Del Pozo RN** - Nurse
- **Camila Curtis-Contreras RN** Nurse
- VACANT - Nurse
- **Wale Arshad PNP** - Psychiatric NP
- **Phoebe Rossiter RN** - Nurse
- **Jade Way** Social Worker
- **William Quan** Social Worker
- **Nancy Quintero** Social Worker
- **Wilma Lozada** CHW
- **Elaine Colon** CHW
- **Tony Carroll** CHW
- **Noemi Joves** Medical Clerk

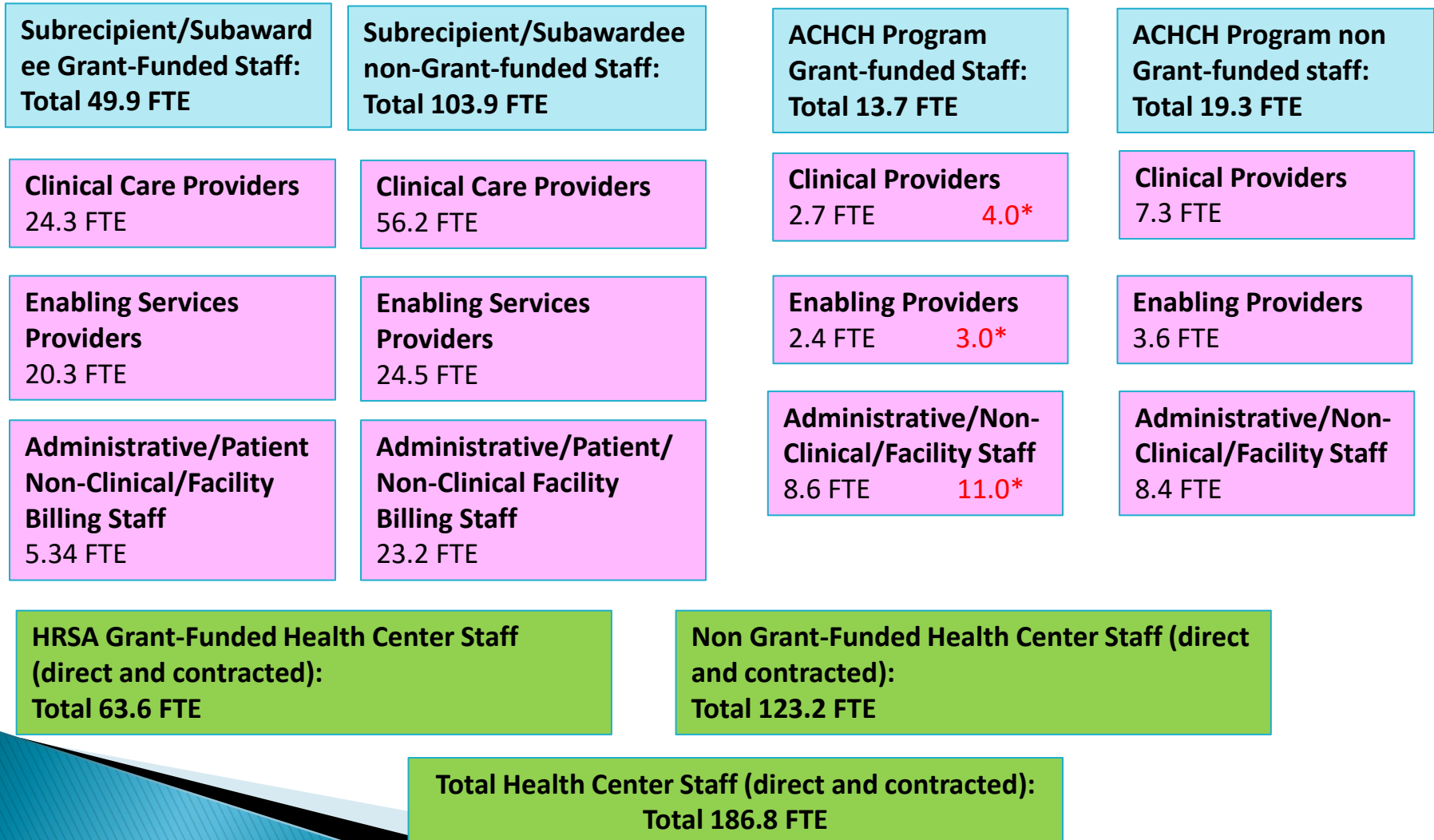
Regional Coordinators

- **Andrea Zeppa** ASW Berkeley RC
- **Lynette Ward** Oakland RC
- **Phil Clark** Mid-County RC
- **Hanna Toda** East County RC

Regional Coordinators

- **Andrea**

ACHCH Health Center-Wide Staffing GY24



ACHCH Contracts GY24

Funding Sources:

(G) = HRSA Grant

(C) = County

(M) = MHSA

Subrecipient

- Alameda Health System (G)

Contractors

- Onsite Dental Care Foundation (G)
- Fruitvale Optometry (G)
- Cardea Health Homekey MAT (C)
- Lifelong Medical Care Adeline Respite (C)
- TBA Harm Reduction CBO Services (G)

Subawardees

- Lifelong Medical Care: TRUST Clinic

Street Health Teams:

- Zone 1 (Pending) (C)
- Zone 2 (Pending RFP Renewal BACH) (G)
- Zone 3 Pending Tiburcio Vasquez (G)
- Zone 4 (Pending) Tiburcio Vasquez (C)
- Zone 5 (Pending) Tiburcio Vasquez (C)
- Zone 9 (Pending) Lifelong Medical Care (C)
- Zone 10 (Pending) Lifelong Medical Care (G)
- Zone 11 (Pending) Lifelong Medical Care (C)
- Zone 12 (Pending) Lifelong Medical Care (C)
- Zone 13 (Pending) Lifelong Medical Care (C)
- Zone 14 (Pending) Lifelong Medical Care (C)

Consultants

- Bahar Amanzdeh DDS (G)
- CalAIM ECM Planning Consultant (C)
- TBA Subrecipient Monitoring (G)

Service Contracts

- Oakland Pharmacy (G)
- Labcorp (G)
- Stericycle (G)
- Compliatric (G)
- AHS EPIC EHR (G)

MOU

- Community Assessment Planning and Evaluation Unit HCSA (G)
- ACPHD (G)

ACHCH GY2024 CONTRACTS OVERVIEW AND AMOUNTS

Contractor Organization	HCH Contract Type	Contract Term	HRSA Grant Amount	County Amount (OHCC, other)	SAMHSA / MHSA Amount	Total 2024 Contract Amount	Deliverables
Alameda Health System	subrecipient	01/01/23-12/31/24	\$677,316	\$284,500		\$961,816	Health Center all Form 5A Primary Care and comprehensive homeless patient health care services at 5 ambulatory sites; Shelter Health mobile unit operations; Dental Care at HGH Dental (additional \$55K). Additional \$284500 from HRSA CAPITAL
Abode Services - Zone 1 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for Livermore/Tri Valley Area, homeless urgent primary care, enabling care services
Bay Area Community Health Centers - Zone 2 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025	\$267,500	\$0		\$267,500	Street Health Team for Fremont Area, homeless urgent primary care, enabling care services
Lifelong Medical Care - Downtown Oakland Street Health Zone 12 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for Emeryville/W.Oakland area homeless urgent primary care, enabling care services
Lifelong Medical Care - Downtown Oakland Street Health Zone 13 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for South Berkeley Area, homeless urgent primary care, enabling care services
Lifelong Medical Care - Downtown Oakland Street Health Zone 14 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for N Berkeley Albany Area, homeless urgent primary care, enabling care services
Lifelong Medical Care - Downtown Oakland Street Health Zone 9 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$0	\$267,500	\$267,500	Street Health Team for Downtown Oakland Area, homeless urgent primary care, enabling care services
Lifelong Medical Care - West Oakland Street Health Zone 10 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025	\$267,500	\$0		\$267,500	Street Health Team for West Oakland Area, homeless urgent primary care, enabling care services

Lifelong Medical Care - North Oakland Street Health Zone 11 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for West Oakland Area, homeless urgent primary care, enabling care services
Lifelong Medical Care-TRUST Clinic	sub awardee	07/01/23-06/30/26			\$497,361	\$497,361	Health Center Primary Care, behavioral, enabling homeless patient health care services with embedded ACHCH clinical staff
Tiburcio Vasquez Health Center Zone 3 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025	\$267,500	\$0		\$267,500	Street Health Team for Hayward Area, homeless urgent primary care, enabling care services
Tiburcio Vasquez Street Health Zone 4 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for Unincorporated Hayward Area, homeless urgent primary care, enabling care services
Tiburcio Vasquez Street Health Zone 5 *Pending RFP Renewal	sub awardee	1/1/2024 - 6/30/2025		\$267,500		\$267,500	Street Health Team for San Leandro Alameda Area, homeless urgent primary care, enabling care services
On-Site Dental Care Foundation	contractor	01/01/23-12/31/24	\$220,000			\$220,000	Contracted weekly referral-based mobile dental comprehensive dental care visits coordinated by ACHCH and with ACHCH dental case management
Fruitvale Optometry - Payam Zarehbin	contractor	02/01/18-06/30/23	\$100,000			\$100,000	Contracted clinic-based optometry care on referral by ACHCH
Lifelong Medical Care - Adeline Respite	contractor	07/01/22-06/30/24		\$669,000		\$669,000	ACHCH provides oversight of County-funded Respite Care services.
Baharak Amanzadeh DDS	consultant	07/01/23-06/30/24	\$25,000			\$25,000	Dental Director and Dental Consultation
Cardea Health: Substance Use Navigation and enhanced clinical services for patients at Roomkey Sites	contractor	07/01/22 - 06/30/23		\$78,750	\$20,850	\$99,600	Medical Direction of 15 medical respite beds at the Fairmont Navigation Center
Oakland Pharmacy	service	07/01/23-06/30/26	\$25,000			\$25,000	ACHCH pharmacy services and supplies
Laboratory Corporation of America	service	06/1/23-05/31/24	\$25,000			\$25,000	ACHCH Lab services
CalAIM Enhanced Care Management ECM planning TDB	consultant	01/01/2024-12/31/2024		\$200,000		\$200,000	
Stericycle	service	06/1/23-05/31/24	\$25,000			\$25,000	Biohazard Waste Disposal
Compliatrx (Compliance platform)	service	06/01/23-05/31/26	\$12,500			\$12,500	Compliance platform software
AHS -- EPIC EHR	service	1/1/24-12/31/23	\$90,000			\$90,000	
Proposed Harm Reduction Provider Contract	service	10/23-12/24		\$45,000		\$45,000	
ACPHD Community Assessment Planning and Evaluation Unit (CAPE)	MOU		\$50,000			\$50,000	Support to ACHCH for needs assessment, planning and evaluation
Consultant for Subrecipient Monitoring	consultant	1/1/24-12/31/24	\$25,000			\$25,000	Quarterly AHS subrecipient monitoring site visit and subawardee health center compliance reporting systems
			\$2,077,316	\$3,149,750	\$785,711	\$6,012,777	

ACHCH Health Center Revenue GY24

ACHCH Subrecipient and Subawardees have estimated the below GY revenue estimates based on patient medi-cal/medicare/etc revenue:

Payer Category	Patients	Billable Visits	Income Per Visit	Projected Income
Medicaid (Medi-Cal)	9,433	25,486	\$306	\$7,803,375
Medicare	2,135	5,687	\$242	\$1,377,622
Other Public	28	162	\$138	\$22,356
Private	90	254	\$91	\$23,009
Self Pay	1,225	5,148	\$12	\$63,771
Total		36,737		\$9,290,133

ACHCH Subrecipient and Subawardees have estimated combined revenue of **\$16,528,830** non-patient, non-grant revenue estimates covering costs for supporting their GY24 health center efforts.

ACHCH program estimates that if we had an operating billing mechanisms all in place, based on last year's patient visit data and a \$225/visit rate we could draw in \$187,000 in patient billed revenue.

Questions?